



# THE FLAGSHIP

A Publication for  
Aquesta Bank  
Customers & Shareholders



## LETTER FROM THE CEO



Dear Shareholders, Customers & Friends,  
As spring rolls in and the flowers begin to bloom, we are reminded of what a great location Lake Norman is to live in. It's been a while since our last Flagship newsletter. As you know 2009 was a difficult year for our country, and while Aquesta Bank's performance was good, we certainly were not immune to the challenges. I am happy to say that despite increasing unemployment, decreasing property values, and business challenges across the spectrum, we have certainly made great progress in becoming the preeminent community bank serving the greater Lake Norman area.

First, we opened our third branch in Mooresville, just west of Hwy 77 on Williamson Road. Aquesta was also successful in acquiring the insurance agency operations of OTC-NC along with its customer base of more than 11,000 policy holders, and renamed the business to Aquesta Insurance Services Inc. This dramatically increased our customer service opportunities as well as extended our geographic reach to Concord and Wilmington.

These accomplishments were only possible because of the loyal support of the community and the dedicated efforts of our employees. While the economy looks like it will remain stressed for quite some time, through your continued patronage, Aquesta is poised to continue its progress to provide unexpected convenience....unsurpassed service.

Sincerely,

*Jim Engel*  
Jim Engel

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Now Open  
in Mooresville,  
837 Williamson Rd.



## AQUESTA INSURANCE SERVICES, INC.

Aquesta Bank is pleased to offer an in-house insurance agency to better serve our clients. Making your insurance program easy and convenient is just one way we can help you simplify your personal and business life. Aquesta Insurance Services Inc. is committed to bringing you good value and the friendliest service you'll find! Aquesta Insurance Services offers:

- Personal and Business Auto
- Homeowners and Renters
- Boat and Motorcycle
- Business Owners
- Personal and Business Umbrella
- Life
- Workers Compensation
- Individual and Group Health/Disability
- Dental
- Long Term Care

We work with many of the industry's leading national and regional insurance carriers. We don't represent just one company...we are committed to bringing you the best value in insurance. For more information, contact our office by phone at 704.892.6411, email [dbilodeau@aquestainsurance.com](mailto:dbilodeau@aquestainsurance.com) or visit us at any of our branch offices. Aquesta Insurance Services....Just one more way we provide... unexpected convenience, unsurpassed service!

*unexpected convenience. unsurpassed service.*

# Aquesta Welcomes Residential Home Loan Specialist

Aquesta Bank welcomes Heather MacFadyen as the bank's new Residential Home Loan Specialist. Heather brings over 14 years of financial services and loan experience to the Aquesta Bank team. At Aquesta, Heather will facilitate all aspects of home loan financing to include purchase and refinance transactions. Heather and her husband Jim reside in Cornelius with their sons Conner and Duncan. Heather serves on the Executive Board for the Mooresville Downtown Commission, and is a founding member of Artworks on Main, a community group of artists in Mooresville, NC. Heather enjoys playing tennis, swimming, biking and running and spending time at the hockey rink with her boys.



Heather MacFadyen

## Aquesta 500 with Greg Biffle



Aquesta Bank and race car driver Greg Biffle joined forces to challenge local Lake Norman businesses in a race to benefit the Cornelius Animal Shelter. On March 9, Biffle, an Aquesta Bank board member, raced local corporate sponsors on a remote control car track at the first Aquesta 500!

Local business sponsors/drivers for the event committed \$500 to the cause and included business leaders such as: Jim Engel (Aquesta Bank), Jack Salzman (Lake Norman Chrysler Jeep), Bob McIntosh (McIntosh Law Firm), Jared Goodrum (JD Goodrum Contractors), David Pickens (PSI

Control), Kenny Habul (Lake Norman Marble & Granite), Lee Cornwell (PostNet), Greg Wesson (Lake Norman Company), Dave Ferguson (The Growth Coach), Mark Adkins (Waterfront Group) and Andy Cooke (Cooke Rentals).

Attendees of the event also purchased raffle tickets for \$5 to race local Town officials at the event including Cornelius Police Chief Bence Hoyle, Town Manager Anthony Roberts, and Commissioner Jim Bensman. The event raised over \$6000 for the animal shelter.



### Photo Debit Cards

Aquesta Bank now offers photo debit cards! Protect your identity by replacing your old debit card with a new photo ID debit card. Your picture can help protect you from identity theft if your card is lost, stolen or used without your permission. It also enables merchants to identify you as the authorized user of your card. It's fast, simple and can be done right in Aquesta's lobby! Give us a call today to learn more.

## Greater Lake Norman Community Business Award



Congratulations to Mary & Corey Bossenberger of Cornelius, winners of the Aquesta tailgate grill! Mary participated in the Bean Bag Toss to the Superbowl contest in Aquesta Bank's lobby, and her name was drawn as the lucky winner!

Aquesta Bank & Aquesta Insurance Services, Inc. held an awards luncheon on February 25 at the Charles Mack Citizen Center to recognize nominees and select the final winner of the 2010 Greater Lake Norman Community Business Award. This year's recipient was Village Inn Pizza out of Statesville, NC.

The award, originally called the Blue Chip Award, recognizes successful small businesses that have overcome adversity to achieve success and share their stories as models for other entrepreneurs. The award was endorsed by the Lake Norman Chamber, Mooresville- South Iredell Chamber, Denver Area Business Association, Lincolnton - Lincoln Country Chamber, and the Catawba County Chamber.

Village Inn Pizza survived the death of its founder who passed away unexpectedly, and two stores burned to the ground by the hands of an arsonist. In the words of Elizabeth Miller, "We suffered together, we rebuild together, we've grown together, and we will stand together."

The luncheon also featured speaker Andy Bricker, founder of "Race to Walk," a foundation that provides programs for those suffering from spinal cord injuries. Other nominees included The Boat Rack, Inc (Denver, NC), Jerry P. Lackey Appraisal Services, Inc (Denver, NC), and Good Old Fashioned Auto Care and Repair (Cornelius, NC). Judges for the Award included Elizabeth Christenbury with Davidson College, Stephen Belenky with United Way, and Brad Rivers with Gaston College.



Elizabeth Miller, Village Inn Pizza

### BRANCH LOCATIONS:

<b>Mooresville</b>	837 Williamson Rd, Mooresville	704-439-1440
<b>Cornelius</b>	19510 Jetton Rd., Cornelius	704-439-4343
<b>Davidson</b>	568 Jetton St., Davidson	704-439-4350

### INSURANCE OFFICES:

<b>Cornelius</b>	19607 W. Catawba Ave, Ste. 103	(704) 892-6411
<b>Concord</b>	932 Copperfield Blvd.	(704) 782-7411
<b>Wilmington</b>	3807 Peachtree Ave., Ste. 103	(910) 794-6100

